

## Questions for Homeowners about ZONING

Rev. 12-7-09

Sometimes, Zoning is never mentioned when a homeowner is considering a new or upgraded HVAC system. Many homeowners have never heard about Zoning so don't expect them to ask for it. Here are a few simple questions that every homeowner needs to be asked.

- **Would you like for your master bedroom to be a little cooler at night without over cooling and wasting energy in the rest of the house?**

*Most people would like to sleep in a cooler bedroom. They just don't know that zoning is the best way to enable them to do so.*

- **Are some rooms too warm because of the morning or afternoon sun while other rooms are too cold?**

*When the thermostat is not located in either zone, it can't tell what the temperature is on opposite sides of the house.*

- **Is the temperature upstairs too warm and downstairs too cold at the same time?**

*With one thermostat, downstairs freezes in the summer when trying to cool off upstairs. In the winter, if you ever get comfortable downstairs, upstairs is burning up.*

- **Is your bonus room too hot to use in the summer?**

*No thermostat in the bonus room means no comfort. Too hot all the time.*

- **I know this sounds silly, but would you live in a house that had only one light switch, cook on a stove where the oven and all the top burners came on at the same time?**

*Heating and cooling with one thermostat makes about as much sense.*

- **How many thermostats would you like to have with your new heating-cooling system?**

*Now here's a question that will get 'em thinking. They always assumed that each HVAC unit only had one thermostat.*